



“With SAP Business One we have better information, better reports, and better results. We will definitely look into other SAP solutions in the future.”

Anil Chauhan, Company Secretary,
UEM India Ltd.

QUICK FACTS

Company

- Name: UEM Group
- Location: New Delhi
- Industry: Engineering, construction, and operations
- Products and services: Engineering services with a focus on developing turnkey water and wastewater treatment facilities
- Revenue: Rs320 million (€4.9 million)
- Employees: 180
- Web site: www.uemgroup.com
- Implementation partner: CitiXsys

Challenges and Opportunities

- Increase operational efficiency by replacing existing enterprise resource planning (ERP) software
- Enhance productivity by eliminating duplication of work
- Increase efficiency by centralizing data from various offices
- Improve communication between departments by enabling offices to share information more effectively

Objectives

- Provide an ERP solution that would integrate sales, procurement, finance, banking, and inventory
- Integrate financial transactions for easier report generation
- Synchronize business processes among diverse project locations

SAP® Solution and Services

SAP® Business One application

Implementation Highlights

- Implementation of SAP Business One alongside existing Tally software to minimize changes to current business processes
- Initial delivery of on-site training by CitiXsys

Why SAP

- Positive recommendation from other SAP customers in the industry
- Favorable impression gained while attending an SAP conference

Benefits

- Operational connection between corporate offices and all project locations
- Higher staff productivity because of simplified report generation
- Greater business insight due to a centralized database that provides easier access to company-wide data
- Lower total cost of ownership via a centrally maintained solution

Existing Environment

- Tally software
- Microsoft Excel

Third-Party Integration

- Database: Microsoft SQL Server 2005
- Hardware: IBM
- Operating system: Microsoft Windows 2003 Server



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Anil Chauhan, Company Secretary, UEM India Ltd.

With corporate offices in India, the United States, Trinidad, and Dubai, and 12 strategically located project offices throughout the world, UEM Group knew it was time to centralize operations for the more than 180 engineers who provide turnkey water and wastewater design and construction services globally. “As an engineering company we have many things to control, such as inventory, sales, procurement, and project management,” says Anil Chauhan, UEM India Ltd. company secretary. “We needed to synchronize operations across all our offices for all our employees.”

UEM was using Tally software to manage its business processes and Microsoft Excel for financial data. But it wanted to centralize data and integrate financial transactions for generating company-wide reports. “We evaluated local software companies, but the feedback we got about SAP from other organizations was so strong and convincing that we had to have SAP,” says Chauhan. A demonstration of the SAP® Business One application at a conference sealed the deal for the UEM team, and they were referred to CitiXsys, a global SAP Business One solution provider.

Effortless Change Brings Noticeable Results

UEM decided to implement the solution at one of its corporate offices – UEM India Ltd. “The implementation went very smoothly,” says Sukhendra Chakrabarty,

a CitiXsys functional consultant. One goal of the implementation was to minimize the impact on business processes. To achieve that goal, CitiXsys implemented SAP Business One alongside the existing Tally solution, reducing the need to adapt business processes to the new software. With few IT professionals on its staff, UEM asked CitiXsys consultants to provide initial on-site training, which UEM then took over.

Global Operations Benefit from Centralized Data

Tasks such as coordinating communications and sharing data from all corporate and project offices are much easier with SAP Business One. Each office had been running its own implementation of Tally software and maintaining duplicate data in individual databases and spreadsheets, so consolidated data and operations improved productivity and reduced IT costs. “Reporting is quite good, and we can have exactly the information and reports we require,” Chauhan notes.

Now all of UEM’s corporate and project offices can work more efficiently as one consolidated enterprise. Chauhan says, “With SAP Business One we have better information, better reports, and better results. We will definitely look into other SAP solutions in the future.”

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